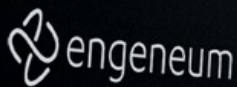


## Case Study: Engeneum move to Microsoft Azure with Vuzion, providing a secure cloud for limitless development

We were faced with the choice of whether to buy direct from Microsoft or to utilise an indirect provider. Vuzion were recommended to us and the benefits of using an indirect provider made the decision easy. We achieved full migration in just 6 weeks instead of 6 months.



### Challenge

As an established business of over 20 years Engeneum had been utilising their own servers in a hosted location to facilitate their IT infrastructure. This gave them unpredictable overheads, frequent security upgrades and checks plus a continuous programme of infrastructure changes.

### History:

In 2018, we took the leap to upgrade to a fully hosted cloud platform, and approached our existing hosting services provider about migrating our own servers into their hosted cloud service. From the start, our team had reservations. Firstly, the project was given a lengthy 18-month timeline for completion on a fixed and inflexible contract. Secondly, as the project developed, there were many delays and service issues for which little advice, assistance or reassurance was given. This left us frustrated and in need of a solution that could be implemented both swiftly and with the flexibility to scale, so we began looking into wider options. During our extensive research, we discovered Microsoft Azure; a solution that would soon resolve our problems.

### Solution

We were faced with the choice of whether to buy direct from Microsoft or to utilise an indirect provider. Vuzion were recommended to us and the benefits of using an indirect provider made the decision easy. Vuzion offered us a complete value package of professional services and support, from training, and rebate help to marketing enablement. Vuzion swiftly assigned us an Azure architect to manage our project enabling clear communication of progress. The migration project took just 6 weeks to fully complete; a 14-month reduction on the previous providers migration project. The efficient deployment allowed us to cancel our fixed term contract for the previous solution and start enjoying the cost-saving and efficiency of Azure right away.

*"We are extremely happy with the Azure platform and the professional support from Vuzion. The added benefit is that my technical team are comfortable with the deployment and are delighted that they can manage all aspects of the implementation themselves with the tools and interface provided. This is a win financially and technically with the added bonus of a very scalable, flexible and robust platform"*

Chris Haden, CEO of Engeneum



#### Name

Vuzion UK Limited

#### Headquarters

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#### Industry

Cloud Services

#### About Vuzion

Vuzion is an innovative cloud aggregator, born from Cobweb, one of the UK's leading managed cloud solutions providers. Vuzion deliver best-of-breed, hand picked cloud solutions through a unique partner ecosystem, supported by technical skills enablement, professional and go-to-market services, to ensure the best possible foundation for helping their partners build and develop a future-proof business.

#### Website

[www.vuzion.cloud](http://www.vuzion.cloud)



## Engeneum Customer Benefits

Microsoft Azure gives us more than just cloud infrastructure. It gives us the technology tools we need to transform the way we work and offers long-term sustainability for the future. It's scalable, secure, and accessible from anywhere, making it the perfect platform for our forecasted business growth.

### Huge scalability

Azure allows us to rent computing and storage power as we need it, scaling up and down according to demand.

### Global coverage

Global Coverage Spanning 54 regions, Azure beats all other cloud providers for its geographic coverage, meaning that it can support us and our customer wherever we may need it.

### Ground-breaking innovation

Azure hosts next-generation technologies like AI and blockchain, giving us access to cutting edge options that we wouldn't have the resources to develop ourselves.

### Flexible offerings and pricing

Azure offers a mixture of reserved instances and other cloud computing which fits with our technology requirements and budget.

### Backup with confidence

Azure provides a consistent and effective approach to data backup

### Powerful configuration tools

Azure offers a technology interface that really supports our technical delivery team in all aspects of solution deployment.

### Resilience to failure

Azure has a technology architecture that make it second to none in terms of resilience to failure, ensuring reliable solutions and data operations.


### What is Microsoft Azure?

Microsoft Azure is a global, scalable cloud infrastructure on which today's forward-thinking business can build and implement tools and applications, on-premises and in the cloud. For our business it offers us new revenue opportunities and new ways to deliver IT services from the cloud. It also offers a secure cloud platform that is scalable to provide scope for limitless development; enabling us to provide our clients and prospective clients with improved products and solutions moving forward.



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